



CASE STUDY MINI

EnVision Life Cycle Management & Connectivity

Construction Firm Changes WEM Providers



01

Overview

An international, Design, Engineering, and Construction firm's Incumbent WEM solution was not providing ongoing cost savings and effective support.



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Challenge

- Create a detailed centralized inventory
- Optimize services and lower costs
- Migrate within 30 days to avoid renewal
- Obtain better support all around



03

Solution

- EnTelegent analyzed the client's current carrier spend and found opportunities to save.
- The Client was offered a competitive pricing program adding even more savings.
- The Client receives ongoing monthly wireless expense optimization, custom reporting, end-user support for trouble resolution, and device management – activations, deactivations, and more.



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Result

- An annual savings of \$70,968 (45%)



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Feedback

"The client has been very pleased with the cost savings and our support which has allowed the Partner to grow the relationship to include additional connectivity solutions."

Tom Turpin, CEO - EnTelegent Solutions

**Overcome Connectivity Challenges with
EnTelegent Solutions**

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