



Streamlining Operations for a Building Materials Supplier

THE CHALLENGES

A prominent Building Materials supplier with a vast network of 80+ locations was on the lookout for a single-source Business Solutions Provider to:

- Seamlessly transition from Dedicated Fiber (DIA) to Broadband/LTE as contracts expired.
- Achieve consolidated billing for both existing and new circuits.
- Migrate from MPLS to a more efficient SD-WAN.
- Implement a tailored Managed Network Monitoring solution, with seventy-three sites getting fundamental Ping and Remediation, while the remaining seven sites received advanced monitoring to support critical business functions.

SOLUTIONS PROVIDED

- Network Services/Connectivity (Broadband & LTE): Facilitated the smooth transition from DIA, ensuring uninterrupted connectivity.
- Encompass SD-WAN: Replaced the existing MPLS, offering a more reliable and cost-effective network.
- Managed Network Monitoring: Customized monitoring solutions ensuring optimal performance and immediate issue resolution.
- EnVision Life Cycle Management: Streamlined operations from rebilling to new circuit deployment to ongoing maintenance.

BENEFITS REALIZED

1. Significant cost savings - over \$16,000 or 33% monthly - through strategic circuit migration.
2. Enhanced efficiency in invoice processing and accounts payable management. Plus, the convenience of a Centralized Inventory, Secure Web Portal visibility, and Reporting.
3. Transition to a more dependable, cost-effective SD-WAN network.
4. Precise Managed Network Services Monitoring tailored to their needs with extensive service reporting capabilities.

AT A GLANCE

Solution Mix

- **Network Services/Connectivity (Broadband & LTE)**
- **Encompass SD-WAN**
- **Managed Network Monitoring**
- **EnVision Life Cycle Management**

Benefits

- **\$16k/Month (33%) Saved!**
- **Improved Accounts Payable Efficiency**
- **“Always On” SD-WAN Network**
- **Customized Managed Network Monitoring for Peace of Mind**



"My client was thrilled that EnTelegent offered a flexible, single-source solution that allowed them to achieve all their objectives and significantly reduce costs."

- EnTelegent White Label MSP, Midwest

