



CASE STUDY

Moving to a Single-Source Solution Saves a Financial Organization BIG.

THE CHALLENGES

A privately held financial services company that owns and operates multiple bank locations wanted to make several improvements to its current technology and processes.

- The client wanted to transition from MPLS to SD-WAN and source their own SD-WAN solution.
- They also wanted a single source for Fiber Dedicated Internet Access (DIA) and Broadband with two diverse circuits per location for 80 sites.
- They needed Ping and Remediation Managed Services Monitoring for their 160 circuits.
- They also wanted one consolidated bill and inventory.

SOLUTIONS PROVIDED

- Connectivity - EnTelegent Solutions provided the needed DIA and Broadband (120 circuits) and partnered with two regional Fiber providers to offer the best available service at competitive price points for an additional 40 circuits.
- Managed Network Monitoring - We also provided Proactive Circuit Ping Monitoring and Remediation, which includes 24/7/365 Monitoring via ICMP Ping, Fault Detection, and Automatic Customer Notification via email, plus access to our secure web portal's Trouble Ticketing System and Incident Resolutions.
- EnVision Life Cycle Management - The customer received our EnVision Basic Invoice Consolidation and Payment for non-EnTelegent circuits, which Reduces all Bills to a Single Invoice, includes Reconciliation, Dispute, and Overbill Remediation, Ensuring Accuracy and Timely Payment Processing.

BENEFITS REALIZED

1. A cost reduction of over \$50,000/month or 53%.
2. A single-source solution for Connectivity and Managed Network Monitoring that provided visibility, control, and one dependable resource to contact for remediation.
3. A significant reduction in A/P workload with just one invoice and one payment to process monthly vs hundreds.

AT A GLANCE

Solution Mix

- Connectivity (DIA, Broadband, Dual BB)
- Managed Network Monitoring
- EnVision Life Cycle Management

Benefits

- \$50k/Month (53%) Saved!
- Visibility, Control, and One Dedicated Resource for Troubleshooting and Remediation.
- A Streamlined A/P Process that Frees Up Resources.



"EnTelegent's full suite of Network Services, combined with the ability to rebill current services in contract has made my life much easier now. Our CFO, because of invoice consolidation, is also a fan."

-EnTelegent Customer, VP of IT - Midwest



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