



Urgent Care

Overcoming Complex Challenges for a Prominent Medical Services Provider Using Palo Alto Devices

THE CHALLENGES

The multi-location client was facing significant challenges with their fragmented network infrastructure, spread across multiple carriers. They lacked a single partner capable of providing cost-effective connectivity across the US while managing tight installation timeframes.

Additionally, the client was not proficient in managing the new generation of Palo Alto SD-WAN and security solutions provided by their CPE vendor. With a relatively small IT staff and ambitious growth plans, the client needed a technology partner positioned to support their scalability.

THE SOLUTION

EnTelegent Solutions provided a comprehensive solution that included Connectivity and Managed Network Services.

- The client opted for 200 or 250 Meg DIA paired with high-capacity broadband solutions at each site.
- EnTelegent also took over the management of the client's high-availability Palo Alto infrastructure.
- In addition, the client took advantage of EnVision Life Cycle Management, leveraging EnTelegent's single portal for real-time views of orders, tickets, inventory, and infrastructure performance.

BENEFITS

By partnering with EnTelegent Solutions, the client realized substantial benefits. They saved over 20% on Connectivity costs while doubling their bandwidth. The new contract offered increased flexibility to adapt to changing business needs. Simplified contracting and pricing, coupled with quick turnaround on quotes and timely installations, enhanced efficiency. Additionally, a single portal provided real-time views of orders, tickets, inventory, and infrastructure performance.

AT A GLANCE

Solution Mix

- Connectivity - DIA & High-Capacity Broadband
- Managed Network Services - Managed Infrastructure, Network as a Service, EnVision Life Cycle Management

Benefits

- **Savings of Over 20%**
- Increased Bandwidth
- Simplified Processes
- Visibility, Responsiveness, Scalability



"EnTelegent Solutions transformed the client's network with expert Managed Services and seamless Connectivity, saving costs and enabling scalability. Their management of Palo Alto devices and real-time visibility has been a game-changer."

- A representative from a Major Technology Distributor

