



CASE STUDY

Title Insurance

## A Title Services Firm Needed to Overcome Legacy Tech Issues and Migrate to SD-WAN

### THE CHALLENGES

The client, with a large footprint of over 300 sites across the US and a limited IT staff, needed a partner to meet their diverse telecommunications needs as technology evolved. They sought a single company capable of delivering Connectivity, Voice services, consolidating third-party invoicing, and integrating Field Services for premise equipment cutovers. Their reliance on legacy providers hindered effective asset management and technology migration from MPLS to SD-WAN.

### THE SOLUTION

To address the client's needs and drive the migration from MPLS to DIA-centric Connectivity, EnTelegent Solutions provided:

- Connectivity - diverse DIA and broadband solutions, typically 50 or 100 Meg DIA paired with higher performance broadband to support migration
- Voice - POTS
- Field Services - to extend demarcs
- Envision Wireline (TEM) - Rebill services, simplifying contracting and A/P functions

### BENEFITS

By partnering with EnTelegent Solutions, the client realized several key benefits. They achieved an estimated cost savings of 30-35%, inclusive of new CPE. The solution provided flexibility to accommodate future growth and new site additions. It also simplified contracting and A/P functions, ensured timely delivery of Connectivity and Infrastructure, and enhanced efficiency. Additionally, a single portal offered real-time views of orders, tickets, inventory, and infrastructure performance.

### AT A GLANCE

#### Solution Mix

- Connectivity - DIA and Broadband
- Voice - POTS
- Field Services
- EnVision - Rebill Services/Single Portal

#### Benefits

- **Cost Savings: Estimated at 30 - 35%**
- Expanded Bandwidth & Capability
- Scalability, Efficiency, and Visibility



*"EnTelegent Solutions transformed our client's IT and Telecom infrastructure, enabling efficient scalability and cost reduction. Their managed services and real-time visibility have greatly enhanced the client's operational control."*

*- An EnTelegent Solutions Partner (Southeast)*



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