



EnTelegent Solutions Named Exclusive Channel Agency for Global Private Cloud Network (GPCN)

Partnership gives TSDs, Technology Advisors, and other channel partners access to on-demand private cloud infrastructure for CPU, GPU and storage worldwide.

CHARLOTTE, N.C., August 24, 2026 - EnTelegent Solutions, a channel-only provider of IT and telecom business solutions, today announced that it has been named the **exclusive channel agency for Global Private Cloud Network (GPCN)**, expanding access to a private cloud infrastructure designed to help enterprises address rising compute costs, infrastructure constraints, AI-driven demand and vendor lock-in.

Through the relationship, EnTelegent Solutions will bring GPCN to the technology channel, enabling Technology Services Distributors (TSDs), Technology Advisors and Strategists, and other technology partners to offer clients on-demand access to price-competitive private cloud compute and storage without the capital investment and long deployment cycles traditionally associated with private infrastructure. Currently, companies are experiencing long lead times to obtain the servers necessary to run their business due to the surge in demand caused by AI and rising enterprise compute needs. GPCN can immediately provide Compute On Demand with competitive, predictable economics and the flexibility to consume infrastructure on a month-to-month or term basis.

GPCN is a global private cloud network that provides dedicated virtual CPU, NVIDIA GPU and attached storage resources across a network of Tier 3+ data centers. The network combines private infrastructure, consumption-based flexibility and global reach with portal, API and Terraform-based management capabilities.

“Enterprise infrastructure is at an inflection point,” said **Tom Turpin, CEO of EnTelegent Solutions**. “AI, rising cloud costs, infrastructure shortages and changing licensing models are forcing organizations to rethink how they acquire and manage compute resources. Our partnership with GPCN gives our channel partners a powerful new way to solve those challenges for their clients while creating recurring revenue opportunities and opening the door to broader strategic conversations.”

GPCN's core offerings include CPU compute for enterprise applications, GPU resources for AI, machine learning, inference, training and high-performance computing, and SSD/NVMe storage for data-intensive workloads. The GPCN also supports private networking, role-based access controls, global deployment, 99.99% availability, **and no egress fees within network**.

The GPCN is designed to support a wide range of enterprise use cases, including **public cloud repatriation, application modernization, AI and machine learning workloads, disaster recovery and business continuity, VDI, high-performance computing, data analytics, M&A integration and global infrastructure expansion**.

For customers, the business value centers on greater cost predictability, faster access to infrastructure, consistent performance, increased flexibility and improved control over security, governance and compliance. Customers get a consistent SLA and pricing on a global scale.

“Customers increasingly want the agility and economics of cloud without sacrificing control, predictable performance or transparency,” said **Jeff Spalding, Managing Partner, Global Private Cloud Network**. “GPCN was built to give enterprises another option. Through EnTelegent Solutions



and its channel ecosystem, we can bring that capability to trusted advisors who already understand their clients' infrastructure, business requirements and long-term technology strategies."

For the technology channel, the partnership creates an opportunity to introduce private cloud and enterprise compute services without requiring partners to build or operate the underlying infrastructure themselves. GPCN and EnTelegent will support partners with sales enablement, training, technical resources, co-selling support and white-label quoting options.

EnTelegent can also help partners identify potential infrastructure opportunities through its broader Business Enablement and EnVision Life Cycle Management capabilities. By organizing customer inventories, billing and contractual commitments, EnTelegent helps uncover savings, optimization and migration opportunities that can support broader technology initiatives.

"Many of the strongest technology opportunities begin with understanding what a customer already has, what they are paying for and where the business is experiencing pain," Turpin added. "This gives our partners another way to turn that discovery into a broader technology roadmap while remaining at the center of the customer relationship."

For more information, visit: <https://gpcn.entelegent.com/>

About Global Private Cloud Network (GPCN)

GPCN is a global network of private cloud providers delivering secure, on-demand access to dedicated virtual CPU, NVIDIA GPU and attached storage across a growing footprint of Tier 3+ data centers. Built on a private-by-design model, GPCN combines dedicated resources, private networking, flexible consumption and predictable economics with portal, API and infrastructure-as-code management capabilities. Customers can consume infrastructure on demand or establish term agreements for committed capacity and long-term pricing certainty. Through a single network, enterprises can access private cloud infrastructure across multiple markets without the complexity of sourcing, contracting with and managing individual providers. Built for enterprise workloads, GPCN provides a consistent operating and commercial experience across its global footprint, backed by 99.99% availability, a single SLA and transparent pricing.

About EnTelegent Solutions, Inc.

EnTelegent Solutions is a channel-only provider of IT and Telecom Business Solutions designed to help partners and enterprises simplify complexity, reduce costs, and drive meaningful impacts. Through our **Partner Enablement Services**, which map out a customer's services and agreements, EnTelegent provides the capability for partners to sell their desired solutions, while delivering **Managed Services, SASE & Security, Network Services, EnVision Life Cycle Management, and Mobile Device Support Services** to multi-service, multi-location business enterprise clients across the U.S. and more than 160 countries worldwide.

For more information about EnTelegent Solutions, visit www.entelegent.com.

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